

# Orbit Managed Business Exchange (MBX)



Powered by:



**ORBIT UK**

Unit t1  
 Quay Plaza  
 Quay Road  
 Salford Quays  
 Manchester  
 M50 3BA

Phone: 0161 877 5503

Fax: 0161 877 3721

E-mail: insurance@orbitmail.co.uk

## The B2B Challenge

The need to exchange data electronically with your customers, suppliers and business partners puts an ever increasing demand on your IT resources. A multitude of B2B standards and connection options, means that your e-commerce infrastructure becomes ever-more complex and unmanageable. This ultimately impacts your ability to respond to new requirements and changes to keep pace with the demands of your business. The Orbit Managed Business Service (MBX) offers a reliable, cost-effective platform for managing your B2B communications which delivers the service your business requires while meeting their timescales and cost constraints.

The Orbit Managed Business Service (MBX) has been developed by Orbit UK in conjunction with GXS. The service is a full end-to-end B2B service, incorporating the following features:

- **message mapping and translation**
- **validation and business rules processing**
- **full audit trail**
- **end-to-end visibility**
- **secure and resilient connectivity**

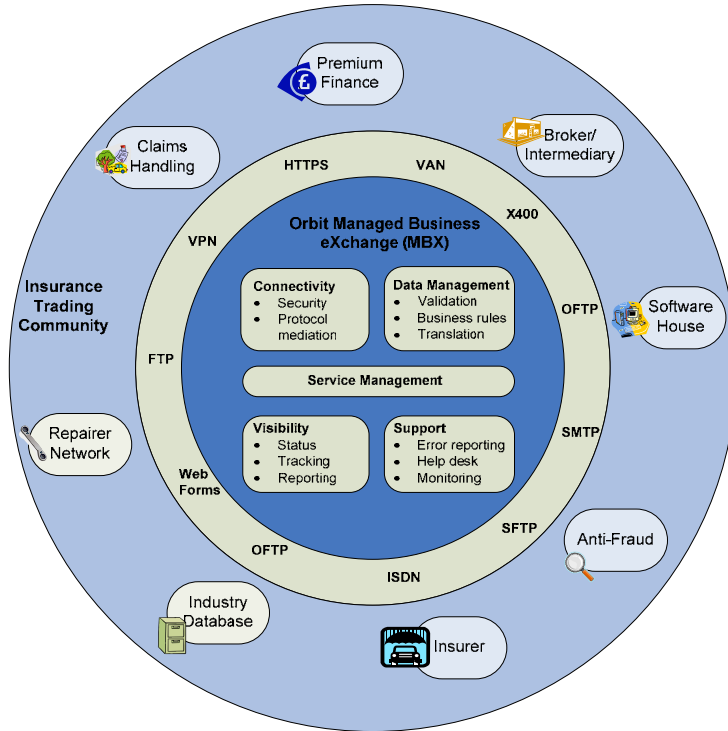
## Comprehensive B2B On-demand

Orbit Business Managed eXchange is underpinned by GXS technology and is based on their Trading Grid™ platform. MBX is designed to help customers manage their B2B relationships by shielding them from the complexities of different standards and eliminating the duplication of effort in setting up new partners. The service mediates the technology and process differences between trading partners, both in terms of data exchange and connectivity. It is designed to accommodate all your B2B technology requirements, including:

- **Tradacoms, EDIFACT, ANSI X.12**
- **XML, csv, flat file**
- **AS2, FTP, Secure FTP, HTTP, HTTP/s VPN, SMTP**
- **Web Forms**
- **X.400, OFTP, VAN Interconnect**

## Insurance Focus

MBX has been designed specifically for the insurance community and their providers. By providing faster B2B integration between insurer and software house, MBX can greatly accelerate the launching of Personal Lines new products. In Commercial Lines its value lies in the automation of the processes between insurer and broker. As well as providing a consolidated B2B platform for the traditional EDI exchanges between insurers and their intermediaries, MBX provides a hub to manage trading partner connections associated with insurance-related business processes, such as claims-handling, repairer networks, premium finance and fraud detection.



## A Winning Combination

Orbit UK has a depth of experience in supporting the B2B activities of the UK general insurance market and we are recognised for our customer-focused service. Our role as a GXS reseller allows us to justify a level of service for our customers that is normally reserved for large global organizations, while still allowing us to provide the flexibility that a rapidly change market place demands. When combined with the strength and scalability that GXS has in B2B integration, we believe this provides a winning partnership for our customers to entrust with the deployment and management of their B2B communications infrastructure.

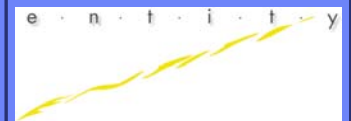
## About Orbit UK

Based in Salford Quays, Manchester, Orbit UK has been providing services to the IT industry for more than 25 years. The company has always had networking, distributed computing, and B2B communication as core skills and activities. During the last 6 years we have focused on our partnerships with IBM and GXS in developing and supplying B2B and network services. We have a customer base of over 300, spread across a number of markets including financial, retail and manufacturing. In particular, through our partnerships we have developed a strong relationship with the UK General Insurance Market, and currently provide EDI service to more than 50 insurers in the UK and Ireland.



## Integration services

Full web integration and B2B application development available through our sister company Entity Group Limited.



Please contact us for more information

## For more information contact:

John Goodsell  
Insurance Business Manager  
Email: [john\\_goodsell@orbitmail.co.uk](mailto:john_goodsell@orbitmail.co.uk)  
Tel: 01342 324208  
Web: [www.orbituk.net](http://www.orbituk.net)

